

A New Era for Healthcare Law

An Experienced Legal Team in Healthcare,
Private Equity and Financial Services

Holland & Knight

J.P. MORGAN HEALTHCARE CONFERENCE
JANUARY 2024

Holland & Knight

J.P. Morgan's annual healthcare conference is the largest and most informative healthcare investment symposium in the industry — connecting global industry leaders, emerging companies, innovative technology creators and members of the investment community. This year, Holland & Knight has a full team in attendance, reflecting the continuing expansion of the firm's healthcare practice, which is now the largest in the United States. With more than 50 years of experience providing counsel to clients in virtually every segment of the healthcare industry — including private equity firms, hospitals, health systems, surgery centers, post-acute care facilities, physician practices, life sciences and healthcare technology companies, and more — Holland & Knight is listed as one of the top firms in *Chambers USA's* "The Elite" nationwide rankings of healthcare law firms.

What makes us different.

Holland & Knight's 2023 combination with Waller created the nation's largest healthcare practice and has been embraced by healthcare clients for providing valuable depth and increased capabilities across a wider geographic footprint.

With more than 400 attorneys advising clients from every corner of the healthcare industry, Holland & Knight's expanded healthcare practice offers clients a full range of legal services.

From healthcare mergers, acquisitions and private equity investments to antitrust matters, data security and privacy, and public policy advocacy, few firms can match Holland & Knight's healthcare insight and experience.

OUR ACCOLADES

400+

Attorneys focused on healthcare



Nation's Largest
Healthcare Law Firms:
Top 15 for more than 15 years



Nationally Ranked:
Healthcare Nationwide (Elite)

The most active firm
for healthcare private equity
**PitchBook's
Global League Tables**
(Q3 2023)



Top 10 Law Firms: Northeast,
D.C., Southeast and South

Better together.

Our Healthcare & Life Sciences Practice has a particular focus on identified sectors in the market, including but not limited to private equity, physician practices, hospitals and health systems, post-acute care, ambulatory surgery centers, behavioral health, digital health, managed care, pharmacies and life sciences. Clients have access to growing and expanding practice areas, including:

M&A/Private Equity Transactions

With a focus on the middle market, Holland & Knight has been named a top-ranked law firm in several categories for mergers and acquisitions (M&A) and private equity transactions in PitchBook's Global League Tables, including receiving the top ranking for most active for healthcare private equity transactions for the first half of 2023. These league table results demonstrate the depth and breadth of Holland & Knight's M&A and private equity practices in the U.S., as well as its strength in healthcare.

Healthcare Regulatory Compliance

Holland & Knight is home to more than 60 attorneys who focus exclusively on advising clients on healthcare regulatory compliance and enforcement matters. We have particular experience counseling clients on the myriad regulations involving U.S. Department of Health and Human Services (HHS), the Centers for Medicare & Medicaid Services (CMS), U.S. Food and Drug Administration (FDA), U.S. Drug Enforcement Administration (DEA) and other federal agencies, as well as state regulatory matters. Each of our regulatory attorneys has experience in specific areas of healthcare, including providers, pharmacies, value-based care, managed care, life sciences and other sectors, making our team a go-to for transactional, day-to-day compliance and enforcement matters.

Data Strategy, Security & Privacy

2023 was a busy year for healthcare entities, with fewer but costlier data breaches, the HHS Office for Civil Rights (OCR) revising its reporting guidelines, states enacting new legislation and many healthcare organizations facing class action metapixel litigation. Holland & Knight's healthcare data privacy and security attorneys are at the center of these challenges, regularly advising our healthcare clients to prepare for and respond to the evolving requirements.

HK Deal FlowSM

Through the HK Deal FlowSM program, Holland & Knight facilitates deal leads for clients and prospective clients by matching acquisition or capital raising opportunities with buyers and investors through the combined network of Holland & Knight's lawyers and professionals, investment bankers and deal intermediaries.

Healthcare Finance

Holland & Knight's Healthcare Finance Team of 35 attorneys structures complex investments, acquisitions and financings across every healthcare sector. We routinely advise private equity and venture capital firms, angel investors, specialty finance companies, commercial lenders, emerging companies and startups.

Antitrust

In 2023, both the U.S. Department of Justice (DOJ) and the Federal Trade Commission (FTC) came out with several statements and decisions that directly impact healthcare dealmaking, specifically stating they are closely scrutinizing private equity-backed consolidation via roll-ups and ownership of healthcare entities. Lawyers on our Healthcare Antitrust Team have significant antitrust experience coupled with in-depth healthcare industry knowledge, combining the practical application of antitrust laws with our own deep understanding of the healthcare industry to effectively manage issues and avoid or mitigate exposure.

Public Policy & Regulation

With a large presence in Washington, D.C., Holland & Knight's Healthcare Policy Team includes individuals with legal and policy experience who work tirelessly to create positive change for our clients and help meet the challenges posed by today's rapidly evolving healthcare environment – including but not limited to healthcare providers, life sciences companies, digital health organizations and others.

Getting deals done.

Since 2022, Holland & Knight attorneys have advised on more than 325 healthcare transactions valued at more than \$7.5 billion. In many of the following transactions, we served as lead transaction, healthcare regulatory and financing counsel.



Advised MDSave in its sale to Tendo, a software company committed to creating seamless healthcare experiences for patients, clinicians and caregivers



Advised VSS Capital Partners in its growth capital investment in Olympus Cosmetic Group, a newly formed platform providing comprehensive cosmetic surgery, dermatological treatments and non-surgical cosmetic procedures



Advised Lightwave Dental in a majority investment by affiliates of the private investment firm Lindsay Goldberg



Advised Hildred Capital Management in its strategic investment in AleraCare, a leading provider of infusion and specialty pharmacy services across the country



Advised HCA Inc. in its acquisition of more than 40 urgent care centers from FastMed



Advised Palm Medical Centers, an MBF Healthcare Partners portfolio company and one of the fastest growing independent primary care medical groups in Florida, in its acquisition of Valley Medical Centers, a primary care practice with four locations in Central Florida



Advised Cigna subsidiary Evernorth's in its multiyear strategic collaboration with VillageMD, one of the largest independent primary care groups in the U.S. with expertise in value-based care



Advised Skin and Cancer Associates, a portfolio of Susquehanna Private Capital, in its sale to Platinum Dermatology Partners, a portfolio company of Sun Capital Partners



Advised Teflex, a leading global provider of medical technologies, in its acquisition of Standard Bariatrics Inc., owner of an innovative powered stapling technology for bariatric surgery



Advised United Western Group in its recapitalization of Veridian Healthcare, a leading outsourced manufacturer of private label and branded in-home diagnostic, pain care management and personal care products



Advised Main Street Health, a value-based care company focused on rural areas, in its \$315 million financing round led by Oak HC/FT



Advised Audax-backed Panoramic Health, the largest physician-led Comprehensive Kidney Care Contracting (CKCC) participant, in acquisitions of leading nephrology practices in Texas, Florida and other markets



Advised GoodVets Group LLC in its strategic growth investment from General Atlantic, a leading global growth equity firm



Advised Retina Consultants of Southern Colorado in its acquisition by Retina Consultants of America, a portfolio company of Webster Equity Partners



Advised Evidity Health Capital in its \$83.5 million investment in Augmedics, a pioneer in augmented reality (AR) surgical navigation



Advised Lee Equity-backed Solaris Health, a leading national healthcare platform to enhance access to specialty healthcare, in numerous transactions, including its acquisition of Lowcountry Urology Clinics in Charleston, S.C.



Advised Audax-backed Elevate ENT, a leading practice management support organization that caters to the needs of ear, nose and throat (ENT) practices nationwide, in multiple transactions, including its acquisition of North Florida Center for Otolaryngology



Advised Avista Capital Partners-backed Probo Medical, a leading global provider of medical imaging equipment, parts, repair and service, in its acquisition of Davis Medical Electronics Inc.

Our J.P. Morgan Healthcare Conference Attendees

Ready to work for you.



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The background of the entire page is a solid dark blue. On the right side, there is a graphic element consisting of numerous thin, light blue lines radiating outwards from a central point, creating a starburst or sunburst effect.

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